UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

| AMERICAN EXPRESS PUBLISHING CORPORATION, |) Civil Action No. 08 cv 3396 (WHP) |
|--|-------------------------------------|
| Plaintiff, | |
| v. |) DECLARATION OF LOUIS |
| CSMJ, INC. |) SMITH IN SUPPORT OF |
| |) JUDGMENT BY DEFAULT |
| Defendant. |) |
| |) |

LOUIS SMITH hereby declares as follows:

- 1. I am a member of the Bar of this Court and a Shareholder with the firm of Greenberg Traurig, LLP, attorneys for plaintiff in the above-entitled action. I am familiar with the facts and circumstances in this action.
- 2. I make this declaration pursuant to Rule 55.2(a) of the Civil Rules for the Southern District of New York, in support of plaintiff's application for the entry of a default judgment against defendant.
- 3. This is an action to recover fees owed by defendant to plaintiff for publishing services.
- 4. Jurisdiction of the subject matter of this action is based on diversity of citizenship between the parties.
- 5. This action was commenced on April 7, 2008, by the filing of the summons and complaint. A copy of the Summons is attached hereto as Exhibit A. A copy of the Complaint is attached hereto as Exhibit B.
- 6. Per the proof of service, a copy of the summons and complaint were served on the defendant on April 9, 2008, by personal service on Brian Farrow, who is

authorized to accept service for defendant, and a proof of service by the Special Process Server was filed. A copy of the proof of service is attached hereto as Exhibit C.

- 7. The defendant has not answered the complaint and the time for the defendant to answer the complaint has expired. The Clerk has entered default against defendant in accordance with Federal Rule of Civil Procedure 55(a). The original Clerk's Certificate of Default is attached hereto as Exhibit D.
- 8. This action seeks judgment for the liquidated principal amount of \$255,176.00, plus interest at 9% per New York Civil Practice Law and Rules § 5004, with interest regarding \$249,000 running from January 5, 2007, and interest regarding \$6,176.00 running from July 16, 2007, for total pre-judgment interest as of May 9, 2008, of \$30,599.36, as shown by the Statement of Damages annexed hereto as Exhibit E. Per the Declaration of Michael G. Guiseffi of Plaintiff submitted herewith, those amounts are justly due and owing, and no part of which has been paid.
- 9. The distributions sought to be taxed have been made in this action or will necessarily be made herein.

WHEREFORE, plaintiff requests the entry of the annexed Default Judgment against defendant.

I declare under penalty of perjury that the foregoing is true and corrected to the best of my knowledge, information, and belief. Executed on May 9, 2008.

LOUIS SMITH

Exhibit A

ORIGINAL

| AO 440 (Rev. 8/01) Summons in a Civil Action | | |
|--|---|--|
| UNITED STAT | TES DISTRICT C | OURT |
| Southern | District of | New York |
| American Express Publishing Corporation | | |
| | SUMMO | ONS IN A CIVIL ACTION |
| V. | | |
| CSMJ, Inc. | | 502 a / 220/ |
| | CASE NUMBER: | 08 cV 3396 |
| | | |
| | | |
| TO: (Name and address of Defendant) | | |
| CSMJ, Inc. Brian E. Farrow Agent for sen 4275 Executive Square, STE 80 La Jolla, CA 92037 | | |
| YOU ARE HEREBY SUMMONED and req | uired to serve on PLAINTI | FF'S ATTORNEY (name and address) |
| Louis Smith Greenberg Traurig, LLP 200 Park Avenue New York, NY 10166 | | |
| | | |
| an answer to the complaint which is served on you w of this summons on you, exclusive of the day of servi for the relief demanded in the complaint. Any answ Clerk of this Court within a reasonable period of time | ce. If you fail to do so, judger that you serve on the pa | days after service gment by default will be taken against you arties to this action must be filed with the |
| | | |
| J. MICHAEL MCMAHON | | APR 0 7 2008 |
| CLERK Dayria 1 | DATE | |
| (By) DEPUTY CLERK . | _ | |

SAO 440 (Rev. 8/01) Summons in a Civil Action

| | | RETURN OF SERVICE | <u> </u> |
|---|---|--|---|
| ervice of the Summons and | l complaint was made l | by me ⁽ⁱ⁾ DATE | |
| ME OF SERVER (PRINT) | | TITLE | |
| Check one box below to | indicate appropriat | e method of service | |
| | | t. Place where served: | |
| Left copies there discretion then r | eof at the defendant's esiding therein. | dwelling house or usual place of abode | with a person of suitable age and |
| Name of person | with whom the summ | nons and complaint were left: | |
| ☐ Returned unexec | cuted; | | |
| Other (specify): | | | |
| | | STATEMENT OF SERVICE FE | |
| AVEL | İSE | RVICES | TOTAL \$0.00 |
| | | | |
| I declare | under penalty of peri | DECLARATION OF SERVER ury under the laws of the United States of Statement of Service Fees is true and con- | of America that the foregoing information |
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(1) As to who may serve a summons see Rule 4 of the Federal Rules of Civil Procedure.

Exhibit B

FILE COPY

Judge Paukty,

UNITED STATES DISTRICT COUNT SOUTHERN DISTRICT OF NEW YORK

| AMERICAN EXPRESS PUB CORPORATION, | LISHING) | Civil Action No. |
|--------------------------------------|-----------------------------|--|
| v. | Plaintiff,)) | CHAPTAINT |
| CSMJ, INC. |)) Defendant.)) | APR 0 7 2008 U.S.D.C. S.D. N.Y. CASHIERS |

Plaintiff American Express Publishing Corporation ("AmEx"), by and for its Complaint against Defendant CSMJ, Inc. ("CSMJ"), hereby alleges as follows:

The Parties, Jurisdiction, and Venue

- 1. AmEx is a corporation organized and existing under the laws of the State of New York, and has its principal place of business in New York, New York.
- 2. CSMJ is a corporation organized and existing under the laws of the State of California, and has its principal place of business in Eagle, Idaho.
- 3. The matter in controversy exceeds \$75,000, exclusive of interest and costs.
- 4. This Court has jurisdiction pursuant to 28 U.S.C. § 1332 because AmEx and CSMJ are incorporated, and have their principal places of businesses in, different states and the amount in controversy exceeds \$75,000, exclusive of interest and costs.
- 5. Venue is proper in this district in accordance with 29 U.S.C. § 1391 because a substantial part of the events giving rise to the claims occurred in this district.

The Publishing Agreements

- 6. AmEx and CSMJ entered into a Publishing Agreement with an effective date of October 20, 2006 ("2006 Agreement"). Per the 2006 Agreement, AmEx was to create two customized newsletters for CSMJ on behalf of a client of CSMJ. AmEx would then mail the newsletters to certain American Express Cardmembers. The 2006 Agreement called for AmEx to create and distribute a total of approximately 200,000 copies of the newsletters.
- 7. Per the 2006 Agreement, upon execution of the contract, CSMJ was required to pay AmEx a fee of \$100,000. Upon shipment of the newsletters by AmEx, CSMJ was required to pay another fee of \$324,000.
- 8. AmEx and CSMJ entered into a Publishing Agreement with an effective date of March 30, 2007 ("2007 Agreement"). Per the 2007 Agreement, AmEx was to create a customized brochure for CSMJ on behalf of a client of CSMJ. AmEx would then mail the brochure to certain American Express Cardmembers. The 2007 Agreement called for AmEx to create and distribute a total of approximately 100,000 copies of the brochure.
- 9. Per the 2007 Agreement, CSMJ was required to pay AmEx certain fees, plus ancillary costs and postage.

AmEx's Performance and CSMJ's Breach

10. In accordance with the terms of the 2006 Agreement, AmEx created the newsletters. Also in accordance with the terms of the 2006 Agreement, AmEx further created and distributed a total of approximately 200,000 copies of the newsletters.

- 11. In accordance with the terms of the 2007 Agreement, AmEx created the brochure. Also in accordance with the terms of the 2007 Agreement, AmEx further created and distributed a total of at least approximately 100,000 copies of the brochure.
- 12. CSMJ failed to make the required payments under the 2006 Agreement. Despite demand having been made by AmEx, there is due and owing to AmEx at least \$249,000 under the 2006 Agreement.
- 13, CSMJ failed to make the required payments under the 2007 Agreement. Despite demand having been made by AmEx, there is due and owing to AmEx at least \$6,000 under the 2007 Agreement.
- 14. Upon information and belief, CSMJ received payment from its client for costs relating to the brochures, but CSMJ never forwarded such payment on to AmEx.

(BREACH OF CONTRACT)

- AmEx hereby realleges and incorporates the prior paragraphs above as if 15. set forth fully herein.
- AmEx and CSMJ entered into the 2006 Agreement and the 2007 16. Agreement.
- 17. AmEx fully performed all of its obligations under the 2006 Agreement and 2007 Agreement.
- 18. CSMJ materially breached the 2006 Agreement and 2007 Agreement by failing to make payments to AmEx as required under those agreement.
 - 19. As a result of CSMJ's material breaches, AmEx has suffered damages.

WHEREFORE AmEx demands judgment against CSMJ for compensatory damages resulting from CSMJ's breach, interest, costs, and such other and further relief that the Court may deem just and reasonable.

COUNT TWO (UNJUST ENRICHMENT)

- 20. AmEx hereby realleges and incorporates the prior paragraphs above as if set forth fully herein.
- 21. At the request of CSMJ, AmEx created and distributed a total of approximately 200,000 copies of the newsletters and at least approximately 100,000 copies of the brochure.
 - 22. AmEx reasonably expected to be compensated by CSMJ for its efforts.
- 23. CSMJ has received a benefit through the actions of AmEx described above, but has failed to compensate AmEx for those efforts.
- 24. Upon information and belief, CSMJ received payment from its client for costs relating to the brochures, but CSMJ never forwarded such payment on to AmEx.
 - 25. As a result, AmEx has suffered damages.

WHEREFORE AmEx demands judgment against CSMJ for compensatory damages, interest, costs, and such other and further relief that the Court may deem just and reasonable.

Respectfully submitted,

GREENBERG TRAURIG, LLP

LOUIS SMITH (LS 8851)

MetLife Building 200 Park Avenue New York, New York 10166 (212) 801-9200 (Phone) (973) 801-6400 (Facsimile)

Attorneys for Plaintiff American Express Publishing Corporation

Dated: April 4, 2008

EXHIBIT C

| Attorney or Party without Attorney: LOUIS SMITH, Bar #LS8851 | | | ····· | For Court Use Only |
|--|---------------------|-----------------------|-----------|--------------------|
| GREENBERG TRAURIG LLP | | | | |
| 200 PARK AVENUE | | | | |
| METLIFE BUILDING | , ** | | | |
| NEW YORK, NY 10166 | | • . | | |
| Telephone No: 212-801-9200 FAX | No: 212-801-6400 | • | | |
| | | Ref. No. or File No.; | , | |
| Attorney for: Plaintiff | • | .] | | · |
| Insert name of Court, and Judicial District and Bro | mch Court: | | | ≒ . |
| United States District Court, Southern D | istrict Of New Yorl | ς . | | |
| Plaintiff: AMERICAN EXPRESS PUBLIS | HING CORPORA | TION | | |
| Defendant: CSMJ, INC. | | | | |
| PROOF OF SERVICE | Hearing Date: | Time: | Dept/Div: | Case Number: |
| SUMMS IN CIV. ACTION | | | | 08CV3396 |

- 1. At the time of service I was at least 18 years of age and not a party to this action.
- I served copies of the SUMMONS IN A CIVIL ACTION; COMPLAINT; CIVIL COVER SHEET; RULE 7.1 DISCLOSURE STATEMENT
- 3. a. Party served:

CSMJ, INC.

b. Person served:

BRIAN FARROW, AUTHORIZED TO ACCEPT SERVICE. SERVED UNDER

F.R.C.P. RULE 4.

4. Address where the party was served:

4225 EXECUTIVE SQUARE

#280

LA JOLLA, CA 92037

- 5. I served the party:
 - a. by personal service. I personally delivered the documents listed in item 2 to the party or person authorized to receive service of process for the party (1) on: Wed., Apr. 09, 2008 (2) at: 3:54PM
- 7. Person Who Served Papers: a. MARQUES COMPTON

First Legal Support Services

1511 BEVERLY BOULEVARD Los Angeles, CA 90026 (213) 250-1111, FAX (213) 250-1197 Recoverable Cost Per CCP 1033.5(a)(4)(B)

- d. The Fee for Service was:
- e. I am: (3) registered California process server
 - (i) Independent Contractor
 - (ii) Registration No.:

1405

(iti) County:

San Diego

8. I declare under penalty of perjury under the laws of the State of California and under the laws of the United States Of America that the foregoing is true and correct.

Date:Thu, Apr. 10, 2008

Judicial Council Form Rule 982.9.(a)&(b) Rey January 1, 2007 PROOF OF SERVICE

ARQUES COMPTON: 4004508, lous m. 125282

ORIGINAL

| NAO 440 (Rev. 8/01) Summons in a Civil Action | Digarrion C | OT TO TO |
|---|---------------------------------------|---|
| UNITED STATES | | |
| Southern Distr | ct of | New York |
| American Express Publishing Corporation | | |
| . V. | SUMMO | NS IN A CIVIL ACTION |
| CSMJ, Inc. | | |
| | CASE NUMBER: | 08 cv 3396 |
| | | |
| | - | |
| | | |
| TO: (Name and address of Defendant) | | |
| CSMJ, Inc. Brian E. Farrow Agent for service of | Process | |
| 4275 Executive Square, STE 800 | | |
| La Jolla, CA 92037 | | |
| YOU ARE HEREBY SUMMONED and required | to serve on PLAINTIF | F'S ATTORNEY (name and address) |
| Louis Smith | | |
| Greenberg Traurig, LLP 200 Park Avenue | | |
| New York, NY 10166 | | |
| | | |
| | | |
| | | |
| an answer to the complaint which is served on you with th | is summons, within | 20 days after service |
| of this summons on you, exclusive of the day of service. If | you fail to do so, judg | ment by default will be taken against you |
| for the relief demanded in the complaint. Any answer the Clerk of this Court within a reasonable period of time after | it you serve on the pa er service. | rties to this action must be filed with the |
| | | |
| | | |
| | | |
| J. MICHAEL MCMAHON | | APR 0 7 2008 |
| CLERK // 2 | DATE | |
| Dagra for | • • | |
| (By) DEPUTY CLERK | | |

| | | RETURN OF SE | RVICE | | |
|--|---|---|--------------------------|-------------------------------|-------------|
| Service of the Summons and c | omplaint was made by | me ^{ti)} DATE | | | |
| NAME OF SERVER (PRINT) | · · · · · · · · · · · · · · · · · · · | TITLE | | ··· | |
| Check one box below to it | ndicate appropriate | method of service | | | |
| ☐ Served personally | upon the defendant. | Place where served: | | | |
| Left copies thereo discretion then res | | welling house or usual plac | e of abode with a perso | n of suitable age and | |
| Name of person w | ith whom the summe | ns and complaint were left | : | | |
| ☐ Returned unexecu | ited: | | | | |
| | | | | | |
| Other (specify): | | | | | |
| 23 Outer (8,14222)). | | | | | |
| | | | | | |
| | lann | STATEMENT OF SEP | RVICE FEES | I month t | |
| TRAVEL | SER | VICES | | TOTAL \$0.00 | |
| l declare u | nder penalty of perjui | DECLARATION OF y under the laws of the Unternent of Service Fees is | ited States of America t | hat the foregoing information | |
| contained in the Ret | nder penalty of perju um of Service and St | v under the laws of the Un | ited States of America t | | |
| I declare un contained in the Ret | nder penalty of perju um of Service and St Date | v under the laws of the Un | ited States of America t | | |
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⁽¹⁾ As to who may serve a summons see Rule 4 of the Federal Rules of Civil Procedure.

EXHIBIT D

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

| AMERICAN EXPRESS PUBLISHING CORPORATION, |) |
|--|--|
| Plaintiff, |) |
| v. CSMJ, INC. |) CLERK'S CERTIFICATE OF) DEFAULT OF CSMJ, INC. |
| Defendant. |) |
| | _) |

I, J. Michael McMahon, Clerk of Court of the United States District Court for the Southern District of New York, do hereby certify that this action was commenced on April 7, 2008 with the filing of a summons and complaint; a copy of the summons and complaint were served on CSMJ, Inc. on April 9, 2008, by personally delivering those documents to Brian Farrow, who is authorized to accept service for CSMJ, Inc.; and that plaintiff filed a proof of service on April 17, 2008.

I further certify that the docket entries indicate that the defendant has not filed an answer or otherwise moved with respect to the complaint herein. The default of defendant CSMJ, Inc. is hereby noted pursuant to Rule 55(a) of the Federal Rules of Civil Procedure.

| Dated: New York, New York | | J. MICHAEL MCMAHON |
|---------------------------|------------|--------------------|
| 5 ,2008 | my 5, 2008 | Clerk of Court |
| | By: | 2 |
| | · | Deputy Clerk |

Case 1:08-cv-03396-WHP

Document 7

Filed 05/12/2008

Page 18 of 19

EXHIBIT E

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

| AMERICAN EXPRESS PUBLISHING CORPORATION, |) Civil Action No. 08 cv 3396 (WHP) |
|--|-------------------------------------|
| Plaintiff, v. |))) |
| CSMJ, INC. | STATEMENT OF DAMAGES) |
| Defendant. |))) |
| | |
| Principal amount sued for | \$255.176.00 |
| Pre-Judgment Interest | |
| Interest at 9% from January 5, 2007 to Ma for principal of \$249,000.00 (\$22,164.40 for 2007 and \$7,982.00 | \$30,146.40 |
| Interest at 9% from July 16, 2007 to May for principal of \$6,176.00 (\$255.36 for 2007 and \$197.60 for 2 | \$452.96 |
| Total Pre-Judgment Interest | \$30,599.36 |
| Costs and Disbursements: | |
| Clerk's fee Process Server fee for service | \$350.00 \$267.50 |
| Total (as of May 9, 2008) | \$286,392.86 |